



City of Norfolk

**RFP 10969-R-2026/KA
Digital Wayfinding Signage**

Issuing Office: Office of the Purchasing Agent
Attn: Katerina V. Andujar
810 Union St., Suite 303
Norfolk, VA 23510
V: 757-448-9846
katerina.andujar@norfolk.gov

Issued: April 7, 2026
**RFP OPENING DATE AND TIME: April 17, 2026
2:00 p.m. Eastern Time**

THE UNDERSIGNED AGREES TO PERFORM ANY CONTRACT AWARDED AS A RESULT OF THIS RFP, IN ACCORDANCE WITH THE REQUIREMENTS OF TERMS & CONDITIONS SPECIFIED HEREIN. THE SIGNATURE BELOW SHALL BE PROVIDED BY AN AGENT AUTHORIZED TO BIND THE COMPANY. FAILURE TO EXECUTE THIS PORTION MAY RESULT IN REJECTION OF THE OFFERORS PROPOSAL.

Offeror Legal Name:	
Virginia State Corporation Commission Number:	
Offeror Contact Name:	
Offeror Address:	
Offeror Contact Telephone Number:	
Authorized Agent Signature:	
Authorized Agent Name (Printed):	
Authorized Agent Title:	
Authorized Agent Contact E-mail:	
Authorized Agent Contact Phone:	
Date of Proposal:	

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SECTION I: PURPOSE, BACKGROUND AND SCOPE OF SERVICES

A. PURPOSE:

The City of Norfolk (the “City”) is seeking proposals from qualified vendors to provide the design, fabrication, installation and maintenance of the digital wayfinding signage display. Successful contractors will oversee the content management for the kiosks as part of the comprehensive St. Paul’s Kindred neighborhood transformation - Critical Community Improvement projects (CCI).

The system shall be designed, fabricated, and invoiced by June 30, 2026.

B. BACKGROUND:

The City is seeking digital to install digital wayfinding signage in the form of outdoor interactive kiosks to provide residents and visitors with contextualized information in the Kindred neighborhood. As part of a larger CCI plan aimed at enhancing safety and improving the pedestrian experience, five (5) kiosks will be installed along Freemason Street at key gateway locations and near amenities within the Kindred neighborhood.

Wayfinding stations are anticipated to be customizable, modular kiosks designed to facilitate user interaction through both digital and physical means. They are intended to offer public benefits and incorporate smart technology, which may include, but is not limited to, the following features:

- Wayfinding information
- Public information and art displays
- Real-time public transportation options and arrival/departure data (e.g., bus, train, shared mobility devices (bike, scooter), or foot, etc.)
- Usage auto counts and behavior data
- Weather advisory updates
- Include multilingual display capabilities, primarily featuring English and Spanish, and additional languages as identified by the City
- Will utilize public Wi-Fi access
- Support for various content formats including PDF, Microsoft Office files, map, images, and web links

C. SCOPE OF SERVICES:

The Contractor shall provide services for the design, installation, and maintenance of digital display and wayfinding signage. This includes, but is not limited to:

1. The Contractor shall provide design, implementation, fabrication, installation, operation, and maintenance including replacement and repairs of five (5) kiosks.
2. The Contractor shall provide any and all fiber/CAT6 and power connectivity lines and/or provide specifications for what will need to be performed by others.
3. The Contractor shall provide a maintenance plan to ensure that equipment, hardware, software, firmware, network connectivity and power remain functional, up to date and modernized.
4. The Contractor shall provide a unified cloud-hosted management platform providing real-time information on the kiosks, allowing the City to update content available in each kiosk, as well as, at a minimum, the following reports:
 - Quarterly and Annual Usage Statistics Reports for location and content guidance (including insights into pedestrian foot traffic and revenue reports upon request)
 - Annual Hardware Maintenance and Software Reports

- Sample Usage Reports for American Disabilities Act of 1990 (“ADA”) and Language Barrier Compliance
- Sample Statistical Reports for Content Strategy
- Estimated electrical demand per kiosk

D. EQUIPMENT SPECIFICATIONS:

Overview:

This project involves the installation of five (5) wayfinding kiosks. Each kiosk will feature displays that are wirelessly connected via a cellular network and a web-based content management system.

Hardware and Software Requirements:

1. Fabrication/Material Usage: Kiosks must be designed to withstand heavy usage and environmental elements, including heavy rain falls. Materials should be engineered for easy cleaning and replacement of damaged parts.
2. ADA Compliance: Kiosks must be accessible to individuals with disabilities and comply with the Americans with Disabilities Act of 1990 (ADA) and other relevant legal requirements.
 - a. Minimum touchscreen height, ADA compliant must be 15 inches.
 - b. Maximum side reach (distance from footing to screen) must not exceed 10 inches.
 - c. The leading edge of any protruding feature must be less than 27 inches.
3. W3C Accessibility Guidelines (WCAG) Compliance for Digital Wayfinding Guidelines: The kiosks must feature tactile and Braille signage, as well as audio assistance for those with visual and auditory impairments.
4. Municipal Fiber-Optic Network: The kiosks will utilize the City’s fiber-optic infrastructure for connectivity.
5. Uptime Requirements: Kiosks must maintain a minimum operational uptime of 95%, excluding scheduled maintenance and upgrades. Panic capabilities must maintain a minimum operation uptime of 95%, not including scheduled maintenance and upgrades
6. Sensor Integration and Data Collection: Kiosks should include proprietary sensors for accurate data collection.
7. Security and Accessibility: Kiosks shall not store personally identifiable information. Software and hardware must be secure from unauthorized access, with remote monitoring and updating capabilities. External access to internal components must be restricted, as determined by the City, to prevent malicious installations.

Hardware and Software Preferences:

1. Kiosk dimensions of a minimum of 90 inches in height and 29 inches in width, with a display screen size greater than 40 inches.
2. Energy efficient design for low power consumption.
 - a. Primary Power Source: solar and battery; grid as secondary option.
3. Compact footprint and easy assembly for rapid deployment.

E. DESIGN AND FABRICATION:

1. Based on the design developed during proposal evaluation, the Contractor shall submit the design to the City within seven (7) days of contract execution.
2. The design shall include at least: one set of detailed design drawings of the proposed wayfinding kiosk clearly indicating scale and dimensions, a written description of all materials and products to be utilized, and the final fabrication schedule.

3. The City may disapprove the design and require its revision for any reason, including bringing the design into conformance with practical or legal concerns related to the construction and placement of the kiosks.
4. If the City disapproves the design, within seven (7) days after the Contractor's receipt of City written notice, Contractor shall submit a revised design addressing City's comments, as well as any adjustments in the budget or schedule that may be needed.
5. The City's final approval of the design will serve as the Contractor's authorization to begin fabrication.
6. The Contractor shall fabricate kiosks in conformity with the approved final design in all its particulars, including the associated fabrication schedule and budget. Contractor shall not deviate from the approved final design without the written permission of the City.

F. DELIVERY AND INSTALLATION:

1. The Contractor shall deliver and install the system onsite within the price included in Contractor's proposal.
2. The Contractor shall be responsible for assembly, testing, and final commissioning of the system.
3. The system installation will not be considered completed until final acceptance by the City.
4. The delivery date will be determined by the City in accordance with the schedule of the St. Paul's Blue Greenway and Infrastructure Phase II project.

G. INSTALLATION DELAY AND STORAGE PROVISIONS:

In the event that the site is not prepared to receive installation of the systems upon the City's approval of fabrication, due to construction delays or other causes beyond the Contractor's control:

- The City may, upon written agreement, reimburse the Contractor for reasonable storage costs incurred in safeguarding the kiosks until installation is authorized.
- The Contractor shall be eligible to receive payment for the fabrication milestone upon verified completion of fabrication, subject to inspection and acceptance by the City.
- The remaining balance shall be paid upon completion of installation and City's acceptance.

All agreements related to postponed installation or reimbursement for storage shall be executed through a formal written amendment to this Agreement, signed by authorized representatives of both parties.

The Contractor shall ensure that the systems are securely stored, properly maintained, and remain accessible for installation when authorized.

H. TRAINING:

The Contractor shall provide on-site operator orientation and training for City staff on all system components upon system installation.

I. WARRANTY:

1. All system components shall have standard manufacturer's warranty.
2. Five-year onsite extended warranty, including annual preventive maintenance inspections.
3. 36-hour on-site response time including parts.
4. Warranty must include all required labor, travel, expenses, and replacement parts.

J. MAINTENANCE PLAN:

The Contractor shall provide a 5-year maintenance plan. The Contractor shall provide a maintenance plan to ensure that equipment, hardware, software, firmware, network connectivity and power

remain functional, up to date and modernized. The plan shall include on-site service and additional trainings for City staff. The plan shall also be inclusive of all labor, travel, and expenses, as well as all replacement parts required.

In the event of a breakdown, the Contractor shall respond within 24 hours and perform the repairs within 2 calendar days of the City's notification of a breakdown at no additional cost to the City. If the required repair will exceed 2 calendar days, the Contractor shall provide a temporary or permanent replacement equipment at no additional cost to the City, to include transportation and installation.

The Contractor shall stock most common replacement parts on site at Nauticus to ensure uninterrupted operation.

K. PERFORMANCE GUARANTEE:

In the event that any of the digital kiosks are not operational following the initial 2 business days repair period, the Contractor will be provided with the opportunity to rectify the issue within 36 hours or a timeframe approved by the City.

- Should the kiosks remain non-functional after this period, the City shall deduct five percent (5%) of the monthly maintenance cost per affected kiosk from the payments due to the Contractor.
- If a kiosk remains nonoperational for more than fourteen (14) consecutive calendar days, the deduction shall increase to ten percent (10%) of the monthly maintenance cost per affected kiosk.
- If a kiosk remains nonoperational for more than thirty (30) consecutive calendar days, the deduction shall increase to twenty percent (20%) of the monthly maintenance cost per affected kiosk.

SECTION II: INSTRUCTIONS TO OFFERORS

A. Contact with City Staff, Representatives, and/or Agents:

Direct contact with City staff, representatives, and/or agents other than the Issuing Office staff on the subject of this RFP or any subject related to this RFP is expressly prohibited except with the prior written permission of the Purchasing Agent.

B. Offerors of Record:

Offerors receiving a copy of this RFP from a source other than the Issuing Office, should consult the Office of the Purchasing Agent's electronic bid service provider website <https://procurement.opengov.com/portal/norfolk>.

C. Questions and Addenda:

Offerors shall carefully examine this RFP and any Addenda. Offerors are responsible for seeking clarifications of any ambiguity, conflict, omission, or other errors in this RFP in writing. Questions shall be submitted through the Questions and Answers tab in the electronic solicitation posting for **RFP No. 10969-R-2026/KA** on <https://procurement.opengov.com/portal/norfolk>. If the answer materially affects this RFP, the information will be incorporated into an Addendum and posted on <https://procurement.opengov.com/portal/norfolk>. This RFP and any Addenda shall be incorporated by reference into any resulting Agreement.

Oral comments and/or instructions do not form a part of this RFP. Changes or modifications to this RFP made prior to the date and time of closing will be addressed by Addendum from the Issuing Office.

All questions shall be submitted no later than 5:00pm EST on April 13, 2026. Questions received after that time will not be considered.

D. Offeror Obligation:

Offeror shall carefully examine the contents of this RFP and any subsequent addenda and inform itself fully of the conditions relating to services required herein. Failure to do so shall not relieve the successful offeror of its obligation to fulfill the requirements of any contract resulting from this RFP.

E. Anti-Collusion:

Collusion or restraint of free competition, direct or indirect, is prohibited. Offerors are required to execute the anti-collusion statement. See Attachment A.

F. Ethics in Public Contracting:

The Offeror shall familiarize itself with Chapter 33.1, Article VII (§§ 33.1-86 through 33.1-93) of the Code of the City of Norfolk, Virginia, 1979, as amended, entitled "ETHICS IN PUBLIC CONTRACTING," including the additional statutes set forth in § 33.1-86 thereof, which are attached. The offeror shall abide by such provisions in submission of its proposal and performance of any contract if awarded. See Attachment B.

G. Nondiscrimination:

The Contractor agrees that it will adhere to the nondiscrimination requirements set forth in the Code of the City of Norfolk § 33.1-53, which will be incorporated into any contract awarded. See Attachment C.

H. Debarment Certification:

The certification regarding debarment, suspension, proposed debarment, and other responsibility matters attached to this RFP must be executed and submitted with proposals. See Attachment D.

I. Compliance with Federal Immigration Law:

The Contractor shall certify that, at all times during which any term of an agreement resulting from this solicitation is in effect, it does not and shall not knowingly employ any unauthorized alien. For purposes of this section, an “unauthorized alien” shall mean any alien who is neither lawfully admitted for permanent residence in the United States nor authorized to be employed by either Title 8, section 1324a of the United States Code or the U.S. Attorney General. See Attachment E.

J. Authorization to Transact Business in the Commonwealth:

Contractor shall certify that it is organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership and is authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 or as otherwise required by law. See Attachment F.

K. Schedule of Events:

Event	Date
RFP Issued	April 7, 2026
Question Deadline	April 13, 2026 at 5:00pm EST
Proposals Due	April 17, 2026 at 2:00pm EST
Contract Commences	TBD

L. Preparation of Proposals:

In presenting their proposals, offerors are encouraged to be thorough in addressing the specific requirements and scope of work and the Submittal Requirements set forth in Section IV. It is solely the offeror’s responsibility to ensure that all pertinent and required information is included in its proposal. Failure to adhere to the format set forth in Section IV and to include the required information could result in a poor evaluation of the offeror’s proposal. The City reserves the right to determine if a proposal is incomplete.

M. Proprietary Information/Non-Disclosure:

Offeror is advised that § 33.1-9 of the Norfolk City Code, 1979, and § 2.2-4342 of the Code of Virginia, 1950,, as amended, shall govern public inspection of all records submitted by Offeror. Specifically, if Offeror seeks to protect any proprietary data or materials, pursuant to § 2.2-4342, Offeror shall: invoke the protections of this section prior to or upon submission of the data or other materials, provide a statement that identifies the data or other materials to be protected and that states the reasons why protection is necessary. Submit trade secrets, confidential documents or other proprietary information in a separate file clearly marked “PROPRIETARY”. Each page should be identified as proprietary individually.

Information submitted that does not meet the above requirements will be considered public information in accordance with State statutes. References to the proprietary information may be made within the body of the proposal; however, all information contained within the body of the proposal shall be public information in accordance with State statutes. Trade secrets or proprietary information submitted by an offeror in conjunction with this RFP that meet Virginia’s definition of the same are not subject to public disclosure under the Virginia Freedom of Information Act (“VFOIA”). Information submitted that does not meet the above requirements will be considered public information in accordance with the VFOIA. An all-inclusive statement that the entire Proposal is proprietary and/or confidential is unacceptable. A

statement that offeror's costs and/or proposal pricing are to be protected is unacceptable. Offeror will be requested to remove any such statement(s) in order to be eligible for further consideration. If the City receives a VFOIA request for records, the City will have the final determination if any information will be withheld under VFOIA, regardless of if the information was marked proprietary or trade secret information.

N. Exceptions to the City's Contractual Terms and Conditions:

Offeror shall identify any exceptions to the City's Contract Terms and Conditions (set forth in Section III), including any proposed revision(s), and an explanation of why any such revision is needed. For each exception, offeror will specify the RFP page number, section number, and the exception taken. Offeror must not incorporate its standard contract document into its proposal, by reference or in full text, without listing each exception it represents to the terms and conditions of this RFP. Such exceptions will not be used as a basis for evaluating which offerors are selected for negotiations.

O. Proposal Binding for One Hundred Eighty (180) Days:

Offeror agrees that its proposal shall be binding and may not be withdrawn for a period of one hundred eighty (180) calendar days after the scheduled closing date of this RFP.

P. Cost incurred in Responding:

This RFP does not commit the City to pay any costs incurred in the preparation and submission of proposals or in making necessary studies or designs for the preparation thereof, nor to procure or contract for services.

Q. Disposition of Proposals:

On receipt by the City, all materials submitted in response to this RFP will become the property of the City. All proposals shall be retained for official files and will become a public record after the award and subject to the Virginia Freedom of Information Act ("VFOIA") provisions.

R. Proposal Evaluation Process:

Evaluation of proposals will be within the discretion of the City. It is the intent of this RFP that all services be provided complete in all respects without need by the City to engage separate technical expertise of services. Upon receipt of the proposals, the City will evaluate all materials submitted by responding firms and rank the proposals using the following 100-point scale:

Criterion	Points
Experience and Qualifications	30
Proposed Solution	30
Maintenance	20
Pricing	20
TOTAL	100

S. Presentations:

If, in the City's opinion, offeror presentations or demonstrations of the proposals are warranted, the City will notify the selected offerors. Such presentation or demonstration will be at a City site at a date and time mutually agreed to between the City and offeror. Travel will be at the offeror's expense.

T. Award:

The award of a contract(s) shall be at the sole discretion of the City. Award(s) will be made to the Offeror(s) whose proposal is determined to be most advantageous to the City, taking into consideration the

evaluation factors set forth in this RFP. The City reserves the right to cancel the solicitation and to waive informalities. The City also reserves the right to enter into any contract deemed to be in its best interest, including the award of a contract to more than one offeror.

Offerors shall submit proposals, in accordance with the RFP requirements and maintain compliance with all federal, state and local laws and regulations. The City further reserves the right to make award(s) based on initial proposals submitted without further discussion of the proposals or deliberation. Therefore, the proposals should be submitted initially on the most favorable terms that the offerors can propose with respect to both price and technical capability. The contents of the proposal(s) of the selected offeror(s), as negotiated, will be incorporated and made a part of any City contractual obligation when the award(s) is made. Proposals will be initially evaluated on the basis of the written material provided, with clarifications requested as needed by the Office of the Purchasing Agent.

U. Protests:

Any offeror, who desires to protest the award or decision to award a contract, shall submit the protest in writing to the City's Purchasing Agent no later than ten (10) days after the award or the announcement of the decision to award, whichever occurs first. Public notice of the award or the announcement of the decision to award shall be given by the City, in the manner prescribed in the terms or conditions of the RFP.

No protest shall lie for a claim that the selected offeror is not a responsible offeror. Notwithstanding the requirements specified herein, the written protest shall be addressed to the City's Purchasing Agent and shall include the basis for the protest and the relief sought to be considered valid. The City shall issue a decision in writing stating the reasons for the action taken. This decision shall be final unless the offeror appeals within ten (10) days of receipt of the written decision by instituting legal action as provided in City Code §33.1-106. Nothing in this subsection shall be construed to permit an offeror to challenge the validity of the terms or conditions of the RFP. Pending final determination of a protest or appeal, the validity of a contract awarded and accepted in good faith in accordance with this chapter shall not be affected by the fact that a protest or appeal has been filed.

V. Cooperative Procurement:

The procurement of goods and/or services provided for in the resulting contract is being conducted pursuant to Virginia Code § 2.2-4304. Therefore, the successful offeror agrees that it will contract with any other public agency or body in the Commonwealth of Virginia who so desires, to permit those public agencies or bodies to purchase such goods and/or services at contract prices, in accordance with the terms, conditions, and specifications of this procurement. The successful offeror shall deal directly with each public agency or body seeking to obtain any goods and/or services pursuant to the resulting contract or from this procurement and in accordance with Virginia Code § 2.2-4304. The City of Norfolk shall not be responsible or liable for any costs, expenses, or any other matters of any type to either the successful offeror or the public agency or body seeking to obtain any goods and/or services pursuant to this cooperative procurement provision. Each entity shall be responsible for the administration of its individual contract with the successful offeror."

W. Equal Opportunity Business Development:

The City encourages small businesses and businesses owned by women, minorities and service-disabled veterans to compete, and encourages non-minority firms to provide for the participation of such businesses through subcontracting, partnerships, joint ventures, and other contractual opportunities. All offerors are encouraged but not required to complete Attachment G.

X. Method of Payment – Mandatory Acceptance of Electronic Payment:

All payments by the City under this contract shall be made by electronic funds transfer except as provided in paragraph a) of this clause. As used in this clause, the term Electronic Funds Transfer (“EFT”) refers to electronic funds transfer and may include, at the Contractor’s discretion, either “ACH” payments (bank transfers) or “ESP” payments (credit card payments).

- a) In the event the City is unable to release one or more payments by electronic funds transfer, the Contractor agrees to either:
 - i. Accept payment by check or some other mutually agreeable method of payment; or
 - ii. Request the City to extend payment due dates until such time as the City makes payment by EFT.

- b) Mandatory submission of Contractor's EFT information:
 - i. The Contractor is required to provide the City with the information required to make payment by EFT (see paragraph (d) of this clause).
 - ii. If the Contractor provides EFT information applicable to multiple contracts, the Contractor shall specifically state the applicability of this EFT information to each contract.

- c) Mechanisms for EFT payment. The City may make payment by EFT through either through:
 - i. the Automated Clearing House (ACH) network payment directly to the Contractor’s designated account, subject to the rules of the National Automated Clearing House Association, or the Fedwire Transfer System, or
 - ii. ESP payments which involve use of a virtual credit card (16 Digit Single Use Card #) issued by the City’s bank for accessing the funds.

- d) Forms to register for either type of electronic payment will be provided to the Contractor for completion prior to selection and must be completed prior to the issuance of a Purchase Order or award of any contract pursuant to this solicitation.

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SECTION III: CONTRACT TERMS AND CONDITIONS

TERM

Work under this Agreement will commence upon full execution of this Agreement by the City. The system shall be designed and fabricated by June 30, 2026, or the date indicated by the City. The term of the maintenance plan for the equipment shall be for five (5) years.

INSURANCE REQUIREMENTS

Contractor will maintain during the term of this agreement insurance of the types and in the amounts described below. All insurance policies affected by this agreement will be primary and noncontributory to any other insurance or self-insurance maintained by the City and will be written in an ISO form approved for coverage in the Commonwealth of Virginia. Policy limits may be met via either a singular policy, or in combination with primary and excess, or umbrella, insurance policies. All policies will provide that the Contractor will receive at least thirty (30) days written notice in the event of cancellation of, or material change in, any of the policies. Unless otherwise specifically approved by the City, all general liability and automobile/vehicle liability policies will include the City of Norfolk, Va. and its employees as "Additional Insured", and be written as an "occurrence" based policy. If the Contractor fails to maintain the insurance as set forth in this Agreement, the City has the right, but not the obligation, to purchase such insurance at Contractor's expense.

COMMERCIAL GENERAL LIABILITY INSURANCE ("CGL") with a limit of not less than \$1,000,000 each occurrence, \$2,000,000 general aggregate. CGL will cover liability arising from premises, operations, independent contractors, products-completed operations, personal injury and liability assumed under insured contract.

WORKER'S COMPENSATION INSURANCE providing coverage as required by applicable Federal and/or States' statutes, and Employer's Liability Insurance. The limits of such policies will be at least \$500,000 per accident/disease, and policy limit of \$500,000.

AUTOMOBILE/MOTOR VEHICLE LIABILITY INSURANCE with a limit of not less than \$2 million combined single limit; or, Bodily Injury \$1,000,000 each person, \$2,000,000 accident, and Property Damage \$100,000 each accident. Such insurance must cover liability arising from any motor vehicle as defined by Commonwealth of Virginia laws and must include coverage for owned, hired and non-owned motor vehicles, as well as uninsured and underinsured motorists.

PROFESSIONAL/ERRORS & OMISSIONS LIABILITY INSURANCE that will protect the Contractor against legal liability from alleged negligence or errors and omissions, including personal injury, which may arise from the performance of the Contractor's duties and obligations under this contract, and for two years thereafter, whether such operations be by the Contractor, the Contractor's staff, or by any Subcontractor or anyone directly or indirectly employed by either of them. The minimum acceptable limits of liability to be provided by such Professional Liability Insurance are \$1,000,000 each claim, \$2,000,000 aggregate.

INSURANCE POLICIES/CERTIFICATE OF INSURANCE. Contractor will furnish the City with two (2) copies of the policies, or a certificate(s) of insurance evidencing policies, required above. The certificate(s) will specifically indicate that the insurance includes any extensions of coverage required above. In the event of cancellation of, or material change in, any of the policies, the Contractor will notify the City within at least 14 days after receiving notice of such cancellation or policy change and provide

evidence that insurance coverage is in place to meet the requirements of this agreement. If the Certificate indicates coverage applicable insurance policies will expire prior to completion of all terms of this Contract, the Contractor will furnish a certificate of insurance evidencing renewal of such coverage to the City within 10 days of the effective date of such renewal. All certificates will be executed by a duly authorized representative of each insurer, showing compliance with the requirements of this Agreement. Failure of the City, and, or the City's designated agents for this Agreement, to (1) demand such certificates or other evidence of full compliance with these requirements, and, or, (2) identify a deficiency from evidence that is provided, will not be construed as a waiver of the Contractor's obligation to maintain the insurance required in this Agreement.

SUBCONTRACTOR'S INSURANCE. The Contractor will require each of his Subcontractors for work performed under this Agreement to take out and maintain during the life of the subcontract insurance coverage of the same type and limits required of the Contractor for work performed by the Subcontractor. Each Subcontractor will furnish to the Contractor two (2) copies of the policies, or certificates of insurance, evidencing the applicable insurance. The Subcontractor will comply with the same requirements regarding indications of coverage, renewal and submission of policies as is required of the Contractor. The Contractor will furnish at least one copy the Subcontractor's policies/certificates to the City.

INDEMNIFICATION

The Contractor shall indemnify and save harmless the City and its representatives from and against all losses and claims, demands, suits, actions, payments, and judgments arising from personal injury or otherwise, brought or recovered against the City and its representative by reason of any act, negligence or omission of the Contractor, its agents, servants or employees, in the execution of the contracted work, including any and all expense, legal and otherwise, incurred by the City or its representatives in the defense of claim or suit. This paragraph shall survive the expiration or termination of this Agreement.

APPROPRIATION OF FUNDS

Compensation pursuant to performance under this Agreement shall be subject to appropriation by the Council of the City of Norfolk. The City shall not incur any obligation or liability under this Agreement beyond the funds appropriated for such obligation or liability in any fiscal year in which this Agreement is in effect. Funds are certified for the first year of this Agreement. On or before of each succeeding Contract Year during the term of this Agreement, the Director of Finance shall certify the funds for that Contract Year. If such funds are not available and/or appropriated, the City may cancel the Agreement without incurring any liability and/or damages of any type to the Contractor. Any such cancellation may be by a written notice from the City to the Contractor.

PAYMENT OF SUBCONTRACTORS

The Contractor is obligated to take one of the two following actions within seven (7) days after receipt of amounts paid to the Contractor by the City for work performed by any subcontractor under this Agreement:

- a. Pay the subcontractor for the proportionate share of the total payment received from the City attributable to the work performed by the subcontractor under this Agreement; or
- b. Notify the City and the subcontractor, in writing, of the Contractor's intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.

The Contractor is obligated to pay interest to the subcontractor on all amounts owed by the Contractor to the subcontractor that remain unpaid after seven (7) days following receipt by the Contractor of payment from the City for work performed by the subcontractor under this Agreement, except for amounts withheld as allowed in subsection b., above. Unless otherwise provided under the terms of this Agreement, interest shall accrue at the rate of one percent (1%) per month.

The Contractor shall include in each of its subcontracts, if any are permitted, a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor.

The Contractor's obligation to pay an interest charge to a subcontractor pursuant to this section may not be construed to be an obligation of the City. A Contract modification or Amendment to this Agreement may not be made for the purpose of providing reimbursement for such interest charge. A cost reimbursement claim may not include any amount for reimbursement for such interest charge.

FORCE MAJEURE

The Contractor shall not be held responsible for failure to perform the duties and responsibilities imposed by this Agreement if such failure is due to fire, riot, rebellion, natural disaster, emergency or disaster declared by the Governor or President of the United States, war, act of terrorism, or act of God beyond control of the Contractor, and outside and beyond the scope of the Contractor's then current, by industry standards, disaster plan, that make performance impossible or illegal, unless the solicitation calls for performance by the Contractor of emergency services or under emergency conditions or as otherwise specified in the Contract.

The City shall not be held responsible for failure to perform its duties and responsibilities imposed by this Agreement if such failure is due to fires, riots, rebellions, natural disasters, epidemics, pandemics, medical emergencies, other declared emergencies or disasters wars, acts of terrorism, or an act of God beyond control of the City that make performance impossible or illegal, unless otherwise specified in the Contract.

CITY OF NORFOLK BUSINESS LICENSES

The Contractor must comply with the provisions of Chapter 24 ("Licenses and Taxation") of the City of Norfolk Code, if applicable. For information on the provisions of that Chapter and its applicability to this Agreement, the Contractor must contact the City of Norfolk Business License Division, Office of the Commissioner of the Revenue, 810 Union Street, City Hall, First Floor, West Wing, Norfolk, Virginia 23510.

DEFAULT AND TERMINATION

If Contractor fails or refuses to perform any of the terms of this Agreement, including poor services, work or materials, the City may, by written notice to Contractor, terminate this Agreement in whole or in part. In addition to any right to terminate, the City may enforce any remedy available at law or in equity in connection with such default, and Contractor shall be liable for any damages to the City resulting from Contractor's default. The City further reserves the right to immediately obtain such work or services from other entities in the event of Contractor's default.

SUSPENSION OR TERMINATION OF AGREEMENT BY CITY

The City, at any time, may order Contractor to immediately stop work on this Agreement, and/or by thirty (30) days written notice may terminate this Agreement, with or without cause, in whole or in part, at any time. Upon receipt of such notice, the Contractor shall immediately discontinue all services affected (unless the notice directs otherwise), and deliver to the City all data (including electronic data), drawings, specifications, reports, project deliverables, estimates, summaries, and such other information and

materials as may have been accumulated by the Contractor in performing this Agreement whether completed or in process (unless otherwise directed by the notice).

- A. If the termination or stop work order is due to the failure of the Contractor to fulfill any of its Agreement obligations, the City may take over the Work and prosecute the same to completion by contract or otherwise.
- B. Should the Agreement be terminated or work is stopped not due in any way to the fault of the Contractor, the Contractor shall only be entitled to compensation for services actually performed and materials actually supplied prior to notice of termination or to stop work and which are approved by the City and any applicable federal or state approving agency. No profit, overhead, or any other costs of any type are allowed after the date of such notice of termination or stop work order.
- C. The rights and remedies of the City provided in this Section are in addition to any other rights and remedies provided by law or under this Agreement and City may pursue any and all such rights and remedies against Contractor as it deems appropriate.

ASSIGNMENT

Contractor shall not assign, transfer, subcontract, or otherwise dispose of its rights or duties under this Agreement to any other person, firm, partnership, company, or corporation without the previous consent in writing of the City.

INDEPENDENT CONTRACTOR

Contractor shall at all times act as an independent contractor in the performance of this Agreement. Neither Contractor nor its employees or agents shall represent themselves to be, or be deemed to be, employees of the City.

SEVERABILITY

If any provisions of this Agreement are held to be unenforceable, this Agreement shall be construed without such provisions.

WAIVER

The failure by a party to exercise any right hereunder shall not operate as a waiver of such party's right to exercise such right or any other right in the future.

CHANGES

This Agreement may be amended only by a written document executed by a duly authorized representative of each of the parties.

GOVERNING LAW AND VENUE

This Agreement is made under and shall be construed according to the laws of the Commonwealth of Virginia. Venue, in the event of litigation, shall be in City of Norfolk.

ETHICS IN PUBLIC CONTRACTING

Contractor hereby certifies that it has familiarized itself with §§33.1-86 through 33.1-93 of the Code of the City of Norfolk, Virginia, 1979, as amended, entitled "Ethics in Public Contracting," and further that all amounts received by Contractor, pursuant to this Agreement are proper and in accordance therewith.

NONDISCRIMINATION

In the performance of this Agreement, Contractor agrees that it will adhere to the nondiscrimination requirements set forth in §33.1-53 of the Code of the City of Norfolk, Virginia, 1979, as amended.

DRUG FREE WORKPLACE

During the performance of this Agreement, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor by the City, the employees of which Contractor are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract. As a condition of continued service on the contract, any Contractor personnel assigned to this project may be required to submit to an alcohol/drug test at any time.

FORCED AND INDENTURED CHILD LABOR PROHIBITED

Contractor agrees that (i) it shall adhere to the requirements of Virginia Code § 2.2-4311.4, which prohibit the use of forced or indentured child labor; and (ii) it shall include a provision prohibiting the use of forced or indentured child labor in every subcontract or purchase order exceeding \$10,000, so that the prohibition will be binding upon each subcontractor or vendor.

"Forced or indentured child labor" means all work or service (i) exacted from any person younger than 18 years of age under the menace of any penalty for the nonperformance of such work or service and for which such person does not offer himself voluntarily or (ii) performed by any person younger than 18 years of age pursuant to a contract the enforcement of which can be accomplished by process or penalties.

COMPLIANCE WITH FEDERAL IMMIGRATION LAW

The Contractor shall certify that, at all times during which any term of an agreement resulting from this solicitation is in effect, it does not and shall not knowingly employ any unauthorized alien. For purposes of this section, an "unauthorized alien" shall mean any alien who is neither lawfully admitted for permanent residence in the United States nor authorized to be employed by either Title 8, section 1324a of the United States Code or the U.S. Attorney General.

AUTHORIZATION TO TRANSACT BUSINESS IN THE COMMONWEALTH

Contractor hereby represents that it is organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership and is authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 or as otherwise required by law.

DIGITAL ACCESSIBILITY REQUIREMENTS

Purpose/Intent:

The City of Norfolk is committed to accessibility in accordance with state and federal law, including a web presence and online tools and services that everyone can access. The Web Content Accessibility Guidelines (WCAG) are a set of criteria to help make web technologies and web content more accessible. Following these guidelines makes content accessible to a wider range of people with disabilities, including blindness and low vision, deafness and hearing loss, learning disabilities, cognitive limitations, limited movement, speech disabilities, photosensitivity, and combinations of these. Employing accessibility best practices also improves the user experience of all users.

Regulations promulgated by the Department of Justice under Title II of the Americans with Disabilities Act (“ADA”) mandate that state and local governments use WCAG Version 2.1, Level AA as the technical standard for the governments’ web content and mobile apps. This standard also applies to the government’s content, tools, and platforms posted or run by a contractor or vendor.

Accessibility Requirements:

1. **Compliance Standard:** All deliverables under this contract — including websites, mobile apps, documents (PDFs, Word, PowerPoint, spreadsheets), social media content, software interfaces, and multimedia — must comply with all technical and other standards for digital accessibility applicable to local governments under Title II of the Americans with Disabilities Act (“ADA”) (including but not limited to WCAG 2.1 Level A and Level AA, as required by the Title II ADA regulations in effect as of April 24, 2026), and with any technical or other standards required by Virginia law, including but not limited to the Information Technology Access Act, Virginia Code § 2.2-3500 et seq.
2. **Testing and Verification:** The vendor shall provide evidence of compliance with the Compliance Standard, including but not limited to third-party audits or accessibility conformance reports. Any defects or non-conforming elements discovered shall be remedied at no additional cost to the City.
3. **Maintenance and Upgrades:** Any updates, enhancements, or patches must not degrade accessibility; new or modified content must also meet the Compliance Standard.
4. **Forward Compatibility:** The vendor shall design and build with future compliance in mind, including readiness for WCAG 2.2 success criteria or subsequent standards (such as WCAG 3), so that migration or upgrades will be feasible without complete redesign.
5. **Documentation:** Vendor shall deliver relevant accessibility documentation (Voluntary Product Accessibility Template (“VPAT”) or equivalent), and provide training / support materials as needed.
6. **Enforcement and Remedies:** Failure to meet these standards shall constitute breach of contract, entitling the City to any and all remedies available in law and equity, and as provided in this contract, including but not limited to, the right of the City to obtain alternate performance of the obligations in this contract by another vendor at Contractor’s expense.

Remaining page intentionally left blank.

SECTION IV: PROPOSAL SUBMITTAL REQUIREMENTS

A. Proposal Submission:

Proposals shall be submitted electronically through the Office of the Purchasing Agent's electronic bid service provider website <https://procurement.opengov.com/portal/norfolk>. Proposals must be submitted before date and time due specified in the solicitation. Hard copy or e-mailed proposals, and/or late submissions will not be accepted.

B. Proposal Standards:

Proposal shall meet standards of professional writing established for the type of report or written material provided, shall be thoroughly researched for accuracy of content, shall be grammatically correct and not contain spelling errors and shall be submitted in a format outlined herein. Whenever possible, proposals submitted in response to this RFP shall comply with the following guidelines:

- Unnecessary attachments or documents not specifically asked for should not be submitted; and
- Proposals shall address the below areas, not exceeding the stated page limitations (if any). The proposal shall be limited to a page size of 8 ½" x 11", single space and type size shall not be less than 10-point font for each response item. If a page limit is not noted within the section below there is no page limit.

C. Unnecessarily Elaborate Responses:

Unnecessarily elaborate brochures or other presentations beyond those sufficient to present a complete and effective response to this RFP are not desired and may be construed as an indication of the respondent's lack of cost consciousness. Elaborate or expensive artwork, paper, bindings, and visual and other presentations are neither necessary nor desired by the City.

D. Format of Proposals:

Offeror shall respond to this RFP with a written proposal in the format outlined below. The proposal shall include, at a minimum, the following sections, each under separate tabs, and in the order below:

Additional instructions are in Section II of this RFP.

- I. RFP Cover Page
- II. Experience and Qualifications
- III. Proposed Solution
- IV. Maintenance
- V. Pricing
- VI. Exceptions to the City's contractual terms and conditions
- VII. Attachments A, B, C, D, E, F (with the option of G) completed, signed or initialed as necessary
- VIII. Appendix

Information required in each section:

I. RFP Cover Page:

Offerors shall complete and sign the cover page of this RFP and submit with proposal.

II. Executive Summary:

The Offeror's proposal shall contain an executive summary that summarizes its overall capabilities and approaches for accomplishing the services specified herein.

III. Experience and Qualifications:

- Demonstrate Offeror's technical experience and competence for both the company and key personnel assigned to this project.
- Provide a project organization chart and submit a list of key project staff, including field staff/technicians and office staff to be assigned to this project.
- Identify the professional engineer proposed and provide their detailed resume. Include a description of the responsibilities of the project engineer throughout the project.
- Demonstrate five (5) successful completions of design and installation of Digital wayfinding signage systems of similar size and complexity. Include past project name, address, date of completion, completed cost, key staff, and a narrative highlighting the similarities of past projects to the proposed project. Specify which proposed staff members worked on referenced projects and in what capacity.
- List subcontractors and consultants that will be utilized and describe their field of expertise.
- If proposing a lease, demonstrate Offeror's capability to obtain different lease options providing the best lease selection to the City.

IV. Proposed Solution:

- Provide the brand and dimensions of the sign proposed (length, width, depth). Describe the quality of the video image. Detail the image resolution and describe how the system will eliminate or reduce the appearance of pixels. Explain how your solution will allow the display to function under the control of a photocell to allow automated dimming at night and full brightness during daylight hours. Provide data sheets, brochures, and other detailed information of their proposed system with their proposals.
- Provide the preliminary design for the kiosks, to include, at a minimum, the following information: dimensions, power consumption, mounting requirements, connections, control systems, sensors, filters, surge protection, operating and maintenance manuals, proposed fabrication schedule and any equipment omissions in the RFP documents that would prevent the delivery of a fully operational system.
- Specify whether the kiosks are equipped with uninterruptible power supply (UPS).
- Provide information on the unified cloud-hosted management platform for the kiosks. Specifically state whether REACH media players and the software can be utilized.
- The submittal must clearly demonstrate the Offeror's ability to complete the design and fabrication of the digital wayfinding signage system by June 30, 2026.

The installation timeline will be contingent upon the availability and readiness of the site, as determined by the City. Offerors should acknowledge this condition and confirm their flexibility to coordinate installation accordingly.

V. Maintenance:

- If proposing system for direct purchase, specify what will be included in the maintenance plan.
- Confirm compliance with the 2 calendar days' repair timeframe. If the Offeror can commit to completing repairs in a shorter timeframe, specify that timeframe.
- If proposing system for lease, specify what maintenance will be included under the conditions of lease.

VI. Pricing:

Provide pricing for all equipment listed under paragraph D. Equipment Specifications of Section I. Scope of Services of this document. Provide pricing breakdown for all system components, delivery/installation, and training.

- a. Specify a price for Kiosk system and related equipment.
- b. Identify annual license fees for the software.
- c. Provide the cost of a 5-year maintenance plan past the warranty period, which includes training for the City's facility staff.
- d. Provide the cost of a maintenance plan for the existing City Digital wayfinding signage and equipment.

VII. Contracting and Employment Outreach Plan:

Provide a plan for workforce development and employment opportunities for individual residents of Norfolk, especially those of low to moderate income. Offerors are encouraged, but not required, to also identify strategies for subcontracting opportunities to small businesses, businesses owned by minorities, businesses owned by women, businesses owned by service-disabled veterans, military family-owned businesses and employment services organizations.

VIII. Exceptions:

Identify any exceptions to the RFP or City's Contractual Terms and Conditions, including any proposed revision(s), and an explanation of why any such revision is needed. NOTE: a review of exceptions to the City's Contractual Terms and Conditions will not be performed during the evaluation of written proposal, and is therefore not part of the evaluation criteria for review of written proposals.

IX. Attachments:

Attachments A through F, completed, signed or initialed as required. Attachment G is encouraged but not required.

X. Appendix:

Other documents that may assist the City in evaluating your proposal.

SECTION V: ATTACHMENTS

ATTACHMENT A: ANTI-COLLUSION STATEMENT

TO ALL OFFERORS: EXECUTE AND RETURN WITH PROPOSAL DOCUMENTS.

In the preparation and submission of this proposal, on behalf of _____(name of offeror), we did not either directly or indirectly enter into any combination or arrangement with any person, firm or corporation, or enter into any agreement, participate in any collusion, or otherwise take any action in the restraint of free competition in violation of the Sherman Anti-Trust Act, 15 USCS § 1 *et seq.*, or the Conspiracy to Rig Bids to Government statutes, Virginia Code §§ 59.1-68.6 through 59.1-68.8.

The undersigned offeror hereby certifies that this agreement, or any claims resulting there from, is not the result of, or affected by, any act of collusion with, or any act of, another person or persons, firm or corporation engaged in the same line of business or commerce; and, that no person acting for, or employed by, the City of Norfolk has an interest in, or is concerned with, this proposal; and, that no person or persons, firm or corporation, other than the undersigned, have or are interested in this proposal.

Signature: _____

Name: _____

Title: _____

Date: _____

Remaining page intentionally left blank.

ATTACHMENT B: ETHICS IN PUBLIC CONTRACTING

Sec. 33.1-86. - Purpose.

The provisions of this chapter supplement, but do not supersede, other provisions of law including but not limited to, the State and Local Government Conflict of Interests Act (Virginia Code, § 2.1-639.1 et seq.), the Virginia Governmental Frauds Act (Virginia Code, § 18.2-498.1 et seq.), and Articles 2 (Virginia Code, § 18.2-438 et seq.) and 3 (Virginia Code, § 18.2-446 et seq.) of Chapter 10 of Title 18.2 (related to bribery). The provisions of this article apply notwithstanding the fact that the conduct described may not constitute a violation of the State and Local Government Conflict of Interests Act.

(Ord. No. 33,095, § 1, 9-11-84; Ord. No. 34,573, § 2, 6-30-87)

Sec. 33.1-87. - Proscribed participation by public employees in procurement transactions.

Except as may be specifically allowed by provisions of the State and Local Government Conflict of Interests Act (Virginia Code, section 2.1-639.1 et seq.), no public employee having official responsibility for a procurement transaction shall participate in that transaction on behalf of the public body when the employee knows that:

1. The employee is contemporaneously employed by a bidder, offeror or contractor involved in the procurement transaction; or
2. The employee, the employee's partners, or any member of the employee's immediate family holds a position with a bidder, offeror or contractor such as an officer, director, trustee, partner or the like, or is employed in a capacity involving personal and substantial participation in the procurement transaction, or owns or controls an interest of more than five (5) percent; or
3. The employee, the employee's partner, or any member of the employee's immediate family has a pecuniary interest arising from the procurement transaction; or
4. The employee, the employee's partner, or any member of the employee's immediate family is negotiating, or has an arrangement concerning, prospective employment with a bidder, offeror or contractor.

(Ord. No. 33,095, § 1, 9-11-84; Ord. No. 34,573, § 3, 6-30-87)

Sec. 33.1-88. - Solicitation or acceptance of gifts.

No public employee having official responsibility for a procurement transaction shall solicit, demand, accept, or agree to accept from a bidder, offeror, contractor or subcontractor any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal or minimal value, present or promised, unless consideration of substantially equal or greater value is exchanged. The city may recover the value of anything conveyed in violation of this section.

(Ord. No. 33,095, § 1, 9-11-84)

Sec. 33.1-89. - Disclosure of subsequent employment.

No public employee or former public employee having official responsibility for procurement transactions shall accept employment with any bidder, offeror or contractor with whom the employee or former employee dealt in an official capacity concerning procurement transactions for a period of one year from the cessation of employment by the city unless the employee, or former employee, provides written notification to the city manager prior to commencement of employment by that bidder, offeror or contractor.

(Ord. No. 33,095, § 1, 9-11-84)

Sec. 33.1-90. - Gifts by bidders, offerors, contractors or subcontractors.

No bidder, offeror, contractor or subcontractor shall confer upon any public employee having official responsibility for a procurement transaction any payment, loan, subscription, advance, deposit of money,

services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value is exchanged.

(Ord. No. 33,095, § 1, 9-11-84)

Sec. 33.1-91. - Kickbacks.

1. No contractor or subcontractor shall demand or receive from any of his suppliers or his subcontractors, as an inducement for the award of a subcontract or order, any payment, loan, subscription, advance, deposit of money, services or anything, present or promised, unless consideration of substantially equal or greater value is exchanged.
2. No subcontractor or supplier shall make, or offer to make, kickbacks as described in this section.
3. No person shall demand or receive any payment, loan, subscription, advance, deposit of money, services or anything of value in return for an agreement not to compete on a public contract.
4. If a subcontractor or supplier makes a kickback or other prohibited payment as described in this section, the amount thereof shall be conclusively presumed to have been included in the price of the subcontract or order and ultimately borne by the city and will be recoverable from both the maker and recipient. Recovery from one offending party shall not preclude recovery from other offending parties.

(Ord. No. 33,095, § 1, 9-11-84)

Sec. 33.1-92. - Purchase of building materials, supplies or equipment from architect or engineer prohibited.

Except in cases of emergency, no building materials, supplies or equipment for any building or structure constructed by or for the city shall be sold by or purchased from any person employed as an independent contractor by the city to furnish architectural or engineering services, but not construction, for such building or structure, or from any partnership, association, or corporation in which such architect or engineer has a pecuniary interest.

(Ord. No. 33,095, § 1, 9-11-84)

Sec. 33.1-92.1. - Participation in bid preparation; limitation on submitting bid for same procurement.

No person who, for compensation, prepares an invitation to bid or request for proposals for or on behalf of the city shall:

- i. Submit a bid or proposal for that procurement or any portion thereof; or
- ii. Disclose to any bidder or offeror information concerning the procurement that is not available to the public. However, the city may permit such person to submit a bid or proposal for that procurement or any portion thereof if the city determines that the exclusion of the person would limit the number of potential qualified bidders or offerors in a manner contrary to the best interests of the city.

(Ord. No. 43,223, § 2, 9-9-08)

Sec. 33.1-92.2. - Certification of compliance required; penalty for false statements

1. The city may require public employees having official responsibility for procurement transactions in which they participated to annually submit for such transactions a written certification that they complied with the provisions of this article.
2. Any public employee required to submit a certification as provided in subsection (1) who knowingly makes a false statement in the certification shall be punished as provided in section 33.1-95.

(Ord. No. 43,223, § 2, 9-9-08)

Sec. 33.1-92.3. - Misrepresentations prohibited.

No public employee having official responsibility for a procurement transaction shall knowingly falsify, conceal, or misrepresent a material fact; knowingly make any false, fictitious or fraudulent statements or

representations; or make or use any false writing or document knowing it to contain any false, fictitious or fraudulent statement or entry.
(Ord. No. 43,223, § 2, 9-9-08)

Sec. 33.1-93. - Penalty for violation.

Willful violation of any provision of this article shall constitute a Class 1 misdemeanor. Upon conviction, any public employee, in addition to any other fine or penalty provided by law, shall forfeit his employment.
(Ord. No. 33,095, § 1, 9-11-84)

State Law reference— Similar provisions, Code of Virginia, § 11-80.

Sec. 33.1-94—33.1-100. - Reserved.

Initial: _____

Remaining page intentionally left blank.

ATTACHMENT C: NON-DISCRIMINATION

Sec. 33.1-53. - Employment discrimination by contractor prohibited.

Every contract over one thousand dollars (\$1,000.00) shall include or incorporate by reference the following provisions:

1. During the performance of this contract, the contractor agrees as follows:
 - a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, disability or national origin, except where religion, sex, sexual orientation, gender identity, national origin, age, disability, genetic information, marital status, political affiliation, whistleblower activity, parental status, military service or any other characteristic protected by federal or state law. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this non-discrimination clause.
 - b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.
 - c. Notices, advertisements, and solicitations placed in accordance with federal law, rule, or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

2. The contractor will include the provisions of the foregoing paragraphs a, b, and c in every subcontractor or purchase order of over ten thousand dollars (\$10,000.00), so that the provisions will be binding upon each subcontractor or vendor.

(Ord. No. 33,095, § 1, 9-11-84; Ord. No. 39,912, § 1, 4-11-2000)

Initial: _____

Remaining page intentionally left blank.

ATTACHMENT D - CERTIFICATION REGARDING DEBARMENT, SUSPENSION, PROPOSED DEBARMENT, AND OTHER RESPONSIBILITY MATTERS

I. CERTIFICATION.

The offeror _____ (name of offeror) certifies, to the best of its knowledge and belief, that—

(i) The offeror and/or any of its Principals—

- (A) Are ___ are not ___ presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any federal, state or local agency;
- (B) Have ___ have not __, within a three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) contract or subcontract; violation of federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property; and
- (C) Are ___ are not ___ presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in paragraph (a)(1)(i)(B) of this provision.

(ii) The offeror has ___ has not __, within a three-year period preceding this offer, had one or more contracts terminated for default by any federal, state or local agency.

“Principals,” for the purposes of this certification, means officers; directors; City’s; partners; and, persons having primary management or supervisory responsibilities within a business entity (e.g., general manager; plant manager; head of a subsidiary, division, or business segment, and similar positions).

II. INSTRUCTIONS.

- a. The offeror shall provide immediate written notice to the Contracting Officer if, at any time prior to contract award, the offeror learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- b. A certification that any of the items in paragraph (a) of this provision exists will not necessarily result in withholding of an award under this solicitation. However, the certification will be considered in connection with a determination of the offeror’s responsibility. Failure of the offeror to furnish a certification or provide such additional information as requested by the appropriate City purchasing official may render the offeror non-responsible.
- c. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by paragraph (a) of this provision. The knowledge and information of an offeror is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- d. The certification in paragraph (a) of this provision is a material representation of fact upon which reliance was placed when making award. If it is later determined that the offeror/ PPEs knowingly rendered an erroneous certification, in addition to other remedies available to the City, the

appropriate City purchasing official may terminate the contract resulting from this solicitation for default.

III. NOTICE.

This Certification Concerns a Matter Within the Jurisdiction of an Agency of the United States and the Making of a False, Fictitious, or Fraudulent Certification May Render the Maker Subject to Prosecution Under Section 1001, Title 18, United States Code.

Signature: _____

Name: _____

Title: _____

Date: _____

ATTACHMENT E: COMPLIANCE WITH FEDERAL IMMIGRATION LAW

I. CERTIFICATION.

The offeror _____(name of offeror) certifies, to the best of its knowledge and belief, that -

The offeror or any of its Principals at all times during which any term of the contract is in effect, (Please fill in with your enterprise’s complete name) _____ does not and shall not knowingly employ any unauthorized alien. For purposes of this section, an “unauthorized alien” shall mean any alien who is neither lawfully admitted for permanent residence in the United States nor authorized to be employed by either Title 8, section 1324a of the United States Code or the U.S. Attorney General.

II. INSTRUCTIONS.

a. The offeror shall provide immediate written notice to the Contracting Officer if, at any time prior to contract award, the offeror learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.

b. A certification that any of the items in paragraph (a) of this provision exists will not necessarily result in withholding of an award under this solicitation. However, the certification will be considered in connection with a determination of the offeror’s responsibility. Failure of the offeror to furnish a certification or provide such additional information as requested by the appropriate City purchasing official may render the offeror non-responsible.

c. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by paragraph (a) of this provision. The knowledge and information of an offeror is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

d. The certification in paragraph (a) of this provision is a material representation of fact upon which reliance was placed when making award. If it is later determined that the offeror knowingly rendered an erroneous certification, in addition to other remedies available to the City, the appropriate City purchasing official may terminate the contract resulting from this solicitation for default.

3. NOTICE.

This certification concerns a matter within the jurisdiction of an agency of the United States and the making of a false, fictitious, or fraudulent certification may render the maker subject to prosecution under section 1001, Title 18, United States Code.

Signature: _____

Name: _____

Title: _____

Date: _____

ATTACHMENT F: COMPLIANCE WITH STATE LAW – AUTHORIZATION TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VIRGINIA

I. CERTIFICATION:

- A. The offeror (Please fill in with your enterprise's complete name) _____ certifies that it is organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50.

The identification number issued to offeror by the State Corporation Commission:

- B. Offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law shall describe why it is not required to be so authorized:

II. INSTRUCTIONS:

a. The offeror shall provide immediate written notice to the Contracting Officer if, at any time prior to contract award, the offeror learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.

b. A certification that any of the items in paragraph (a) of this provision exists will not necessarily result in withholding of an award under this solicitation. However, the certification will be considered in connection with a determination of the offeror's responsibility. Failure of the offeror to furnish a certification or provide such additional information as requested by the appropriate City purchasing official may render the offeror non-responsible.

c. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by paragraph (a) of this provision. The knowledge and information of an offeror is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

d. The certification in paragraph (a) of this provision is a material representation of fact upon which reliance was placed when making award. If it is later determined that the offeror knowingly rendered an erroneous certification, in addition to other remedies available to the City, the appropriate City purchasing official may terminate the contract resulting from this solicitation for default.

Signature: _____

Name: _____

Title: _____

Date: _____

ATTACHMENT G: EQUAL OPPORTUNITY BUSINESS STATUS

I. CERTIFICATION

Business Classification: Is your company a small business, minority owned business, woman owned business, or service-disabled veteran owned business? Yes / No

If yes, please check the appropriate categories:

- Small business
- Woman-owned business
- Service-disabled veteran owned business
- Minority-owned business:

<input type="checkbox"/>	African American (male)	<input type="checkbox"/>	African American (female)
<input type="checkbox"/>	Hispanic (male)	<input type="checkbox"/>	Hispanic (female)
<input type="checkbox"/>	Asian American (male)	<input type="checkbox"/>	Asian American (female)
<input type="checkbox"/>	American Indian (male)	<input type="checkbox"/>	American Indian (female)
<input type="checkbox"/>	Eskimo (male)	<input type="checkbox"/>	Eskimo (female)
<input type="checkbox"/>	Aleut (male)	<input type="checkbox"/>	Aleut (female)
<input type="checkbox"/>	Other (male)	<input type="checkbox"/>	Caucasian (female)
<input type="checkbox"/>		<input type="checkbox"/>	Other (female)

Subcontracting Opportunities for Small, Women Owned, Minority Owned, and Service-Disabled Veteran Owned Business Enterprises. All prime contractors are encouraged to furnish the following information:

1. Proposed Name(s) of your Subcontractor(s) _____

a. Proposed Category of Subcontractor(s) - please check appropriate categories:

- Small business
- Woman-owned business
- Service-disabled veteran owned business
- Minority-owned business:

<input type="checkbox"/>	African American (male)	<input type="checkbox"/>	African American (female)
<input type="checkbox"/>	Hispanic (male)	<input type="checkbox"/>	Hispanic (female)
<input type="checkbox"/>	Asian American (male)	<input type="checkbox"/>	Asian American (female)

_____	American Indian (male)	_____	American Indian (female)
_____	Eskimo (male)	_____	Eskimo (female)
_____	Aleut (male)	_____	Aleut (female)
_____	Other (male)	_____	Caucasian (female)
_____		_____	Other (female)

2. Proposed number of subcontracts: _____
3. Proposed Description of commodity (e.g., masonry, hauling, insulation): _____

4. Proposed Description of Project: _____

5. Proposed Total value of awards to all subcontractors: _____
6. Proposed Total Number of minority subcontracts awarded: _____

If you do not propose the use of any subcontractors, please check here:

II. INSTRUCTIONS

All offerors are encouraged but not required to provide this information in their proposal responses indicating the planned use of such businesses in fulfilling any resulting contract.

ATTACHMENT H: St. Paul's Transformation Site Map with Proposed Digital Wayfinding Stations Locations



Note(s): The proposed Digital Wayfinding Station locations are marked in red on the accompanying map. These locations are provided for general awareness only to assist vendors in understanding the scope and distribution of the project. Please note that final coordinates and physical addresses for each kiosk location will be provided in writing by the City at a later stage. Vendors should not rely solely on the map for precise placement details.